

Washington State All Payer Claims Database Vendor Discussion

OFFICE OF FINANCIAL MANAGEMENT

FORECASTING AND RESEARCH DIVISION

MARCH 17, 2016

Agenda

- Introductions
- WA-APCD Law-Chapter 43.371 RCW
- WA-APCD Funding
- Questions on WA-APCD Law and Funding
- Issues from Previous Request for Proposal
- Questions on Issues
- Competitive Process Explanation and Timeline
- Questions on Competitive Process

Agenda (continued)

- WA-APCD Rule Making Status
- Questions on Rule Making
- Meeting Attendees Published
- Final Questions
- OFM Contact Information and Links

Introductions

Thea Mounts – OFM Program Director, Senior Forecasting and Research Manager

Sue Meldazy – OFM Project Director

Christina McDougall – OFM Project Manager

Bonnie Lindstrom – OFM Contracts Coordinator, Procurement Coordinator

Becci Riley – DES Enterprise Procurement Policy Manager

Introductions

Roll Call of Organizations attending

- OFM will announce the organization's name and point of contact's name
- Alphabetically by organization name
- Please indicate you are in attendance

WA-APCD Law- Chapter 43.371 RCW (Effective July 24, 2015)

(See <http://app.leg.wa.gov/RCW/default.aspx?cite=43.371>)

Requires the Office of Financial Management (OFM) to establish the state's health care All Payer Claims Database (WA-APCD) to support transparent public reporting of health care information

Mandates submission of public and commercial claims data

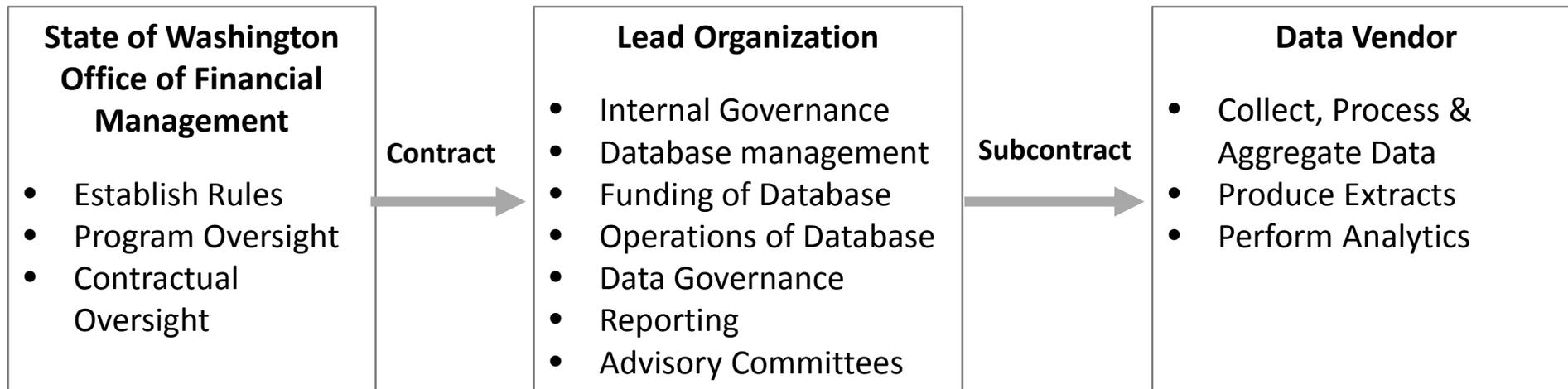
Public claims data includes Medicaid, Public Employee Benefits (PEBB), WA State Labor and Industries

Allows for voluntary submission of claims data by self-insured

WA-APCD Law-Chapter 43.371 RCW (continued)

Requires OFM to use a competitive process to select a Lead Organization

Requires the Lead Organization to enter into a contract with a Data Vendor



WA-APCD Law-Chapter 43.371 RCW (continued)

Identifies who can receive what data out of the WA-APCD (*handout*)

Specifies that fees may be established for data products to support the WA-APCD and Lead Organization

WA-APCD Funding

The implementation of the APCD is funded entirely by federal grants from the U.S. Department of Health and Human Services, Centers for Medicare and Medicaid (CMS)

CMS Rate Review Cycle III Funding (approximately \$1,900,000)

- WA-APCD system implementation/establishment, establishment of data collection, quality assurance, identity matching, data storage processes, historical data loading
- Lead Organization establishment (advisory committees, data submission guide, data request process, etc.)
- WA-APCD Website

CMS Rate Review Cycle IV Funding (approximately \$600,000)

- Other specific grant deliverables – including data sets/products

WA-APCD Funding (continued)

CMS State Innovation Model (SIM) grant funding (approximately \$3,000,000)

- Washington State Common Measure Set for Health Care Quality and Cost Reporting
http://www.hca.wa.gov/hw/Documents/pmcc_final_core_measure_set_approved_121714.pdf
- Enhanced data collection

Ongoing Operation and Maintenance

- None available in grants or from the state at this time
- WA-APCD law requires Lead Organization be responsible for ongoing sustainability of the system

Questions on the WA-APCD law and funding?

Issues from Previous Request for Proposal

OFM solicited feedback from the organizations who were interested in the previous RFP that closed on December 21, 2015 with no bidders.

Four main issues:

1. Lead Organization and Data Vendor relationship
2. Statements of Work Timeline
3. Sustainability of the WA-APCD and Lead Organization by the Lead Organization
4. Sample Contract

Issues from Previous Request for Proposal (continued)

1. Lead Organization and Data Vendor Relationship

OFM heard concerns about the requirement for a Lead Organization to contract with the Data Vendor.

- The Lead Organization must be a non-profit or an academic institution – as per Federal funding requirement
- The Lead Organization and Data Vendor must be separate entities who can contract together
- The Lead Organization and Data Vendor are not required to be based in Washington state
- There will be the need for face-to-face contact in Washington with WA-APCD stakeholders, data product purchasers and OFM staff
- The Lead Organization may sub-contract for additional skill sets to fulfill its Lead Organization role, as necessary

Issues from Previous Request for Proposal (continued)

2. Statements of Work Timeline

OFM heard concerns that there was not enough time to complete the establishment of the WA-APCD and load all of the required data.

- CMS Cycle III and IV Grant funding currently ends on 9/30/2016
- OFM intends to announce the Apparently Successful Bidder during the summer 2016
- OFM will request one-year, no-cost extensions for the Cycle III and IV grants in early July 2016, if allowed
- Should hear from CMS in July about approval or denial of the requests

Issues from Previous Request for Proposal (continued)

2. Statements of Work Timeline (continued)

- Work prior to confirmation of grant extensions will be focused on rule-making input, planning, design and creation of the Data Submission Guide
- If the no-cost-extensions are approved by CMS, then work may begin on all other activities and would provide until 9/30/2017 for the completion of the work
- If the no-cost-extension are denied by CMS, then OFM and the Lead Organization will discuss what can be accomplished with the funding by the end of the grants

Issues from Previous Request for Proposal (continued)

3. Sustainability of the WA-APCD and Lead Organization

OFM heard concerns that there was not enough time for the WA-APCD to become sustainable in the timeline provided

- OFM intends to include a “gate” between the completion of the work to establish the WA-APCD and the operations and maintenance phase
- At this “gate” OFM and the Lead Organization will discuss the status of sustainability of operations and maintenance and identify how best to move forward together with the WA-APCD system and Lead Organization activities

Issues from Previous Request for Proposal (continued)

4. Sample Contract

OFM heard concerns about both the process and content of the contract provided with the RFP.

- There was insufficient time to review the contract and provide exceptions as the contract was released later than the RFP but had the same response date
- It was not clear as to whether and to what extent the contract terms could be negotiated
- The term related to intellectual property ownership was unclear, leading to misunderstanding as to its application and effect
- There were concerns about whether certain terms were consistent with the underlying statutes

Questions on the issues?

Competitive Process Explanation and Timeline

OFM will be conducting a new competitive process to select a Lead Organization. The process, which will be in three phases, will include elements of an RFP but will allow for greater interaction between the bidders and the evaluators

Competitive Process Explanation and Timeline

Phase 1: Administrative and Minimum Mandatory Qualifications & Requirements

- Bidders submit written responses to minimum requirements, mandatory qualifications and experience.
- Bidders identify the organization with whom they intend to contract as the Data Vendor.
- The objective of this phase is to confirm that bidders meet the minimum requirements and possess the experience necessary to be successful.

Competitive Process Explanation and Timeline

Phase 2: Explore Specific Details.

- On-site participatory activity in Olympia, Washington.
- Topics explored in this phase include the technical solution, sustainability, specific deliverables, timelines, prioritization and other activities required to produce deliverables or results.
- The objective is to gain a deeper understanding of the Bidders preparedness to execute the state's vision and goals through a substantive interaction with the evaluators.

Competitive Process Explanation and Timeline

Phase 3: Proposal Refinement and Final Submission.

- Bidders who are determined to be best positioned to support the success of the WA-APCD and the goals of the state of Washington are asked to participate in this last phase.
- Bidders are invited to refine their Responses for a final Proposal.

Competitive Process Explanation and Timeline

Tentative Timeline – Subject to change

April 1	Issue Competitive Process solicitation
April 29	Phase 1 written responses due
May 3	Notice to bidders invited to participate in Phase 2
May 23 – May 26	Phase 2 on-site interview/discovery
June 3	Notice to bidders invited to participate in Phase 3
June 15	Phase 3 written submittal due
June 20	Notice of apparently successful bidder

Questions on the Competitive Process?

WA-APCD Rule-Making Status

On March 15, 2016 OFM made the following changes to WA-APCD rule-making

- Cancelled CR 101 for privacy and security rules that was filed Feb. 2, 2016
- Filed a new CR 101 for Phase 2 rules
- Revised the rule-making timeline--four phases instead of five

WA-APCD Rule Making Status (continued)

Phase 1: July 2015 – January 2016 (completed Feb. 29, 2016)

Rules necessary to implement the APCD and ensure compliance

- Definition of “claims data” including billed, allowed and paid amounts
- Definition of “claim files” and “data files”
- Deadlines for submission of claim files
- Penalties for failure to submit claim files as required

WA-APCD Rule Making Status (continued)

Phase 2: February 2016 – September 2016

- Procedures for data release
- Reasons to decline a data request
- Format for the calculation and display of aggregate cost data
- Penalties for inappropriate disclosures or uses of PHI or proprietary financial information
- Procedures to ensure secure data collection and storage in compliance with state and federal law
- Procedures to ensure compliance with state and federal privacy laws
- Encounter data

WA-APCD Rule Making Status (continued)

Phase 3: When the Lead Organization is selected

- Rules to establish fees
- Alternative payments

Phase 4: October 2016

- Amendments
- Optional rules

See <http://www.ofm.wa.gov/healthcare/pricetransparency/>

Questions on the Rule Making?

Meeting Attendees Published

OFM will publish the list of the organizations attending this meeting and contact information for the primary contact here:

OFM Health Care Price Transparency Project

<http://www.ofm.wa.gov/healthcare/pricetransparency/>

Final Questions?

OFM Contact Information and Links

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OFM's Health Care Price Transparency website:
<http://www.ofm.wa.gov/healthcare/pricetransparency/>

OFM's Health Care Price Transparency Listserv:
<http://listserv.wa.gov/cgi-bin/wa?SUBED1=APCD&A=1>