



ECONOMIC IMPACT SURVEY

Please report **purchases** and **sales** for 2005 (calendar or fiscal year) as indicated, and estimate the values for these categories. Please respond to each question. Enter a 0 (zero) if you have no purchases or sales in a category, or N/A if data are not available to you.

Your Customers and Their Location	%Total Sales	or	\$Value
① Sales of capital* or investment goods to Washington Businesses (depreciable assets)	_____		_____
② Sales of all other goods or services to Washington Businesses	_____		_____
③ Sales to household consumers in Washington	_____		_____
④ Sales to governments in Washington (cities, towns, counties, special districts, etc.)	_____		_____
⑤ Sales to the Federal government	_____		_____
⑥ Sales to buyers in other states	_____		_____
⑦ Sales to buyers outside the United States	_____		_____
% Totals:	<u>100%</u>		
\$ Totals (rounded to nearest thousand)	\$ _____		\$ _____

* Depreciable assets that are considered capital investments by your in-state customers.

Your Suppliers and Their Location	%Total Purchases	or	\$Value
① Purchases of goods or commodities from wholesalers in Washington	_____		_____
② Purchases of goods or commodities from retailers in Washington	_____		_____
③ Purchases of goods or commodities from other industries Washington	_____		_____
④ Purchases of goods or commodities from suppliers in other states	_____		_____
⑤ Purchases of goods or commodities from suppliers in foreign countries	_____		_____
⑥ Purchases of business/professional services from suppliers in Washington (e.g., accounting, consulting, architects, advertising, computing)	_____		_____
⑦ Purchases of other services from suppliers in Washington	_____		_____
⑧ Purchases of services from suppliers in other states	_____		_____
⑨ Purchases of services from suppliers in foreign countries	_____		_____
% Totals:	<u>100%</u>		
\$ Totals (rounded to nearest thousand)	\$ _____		\$ _____

**Please return this survey by July 15, 2007 in the enclosed envelope.
Thank you very much for your assistance.**



Employment Security Department
 Labor Market and Economic Analysis Branch
 P.O. Box 9046
 Olympia, WA 98507-9046



ECONOMIC IMPACT SURVEY

1 **About the Survey**

The enclosed survey form asks you to provide information about the local, national, and foreign markets in which you do business. The information you provide will be strictly confidential. The results of this study will only be reported in summary form so as not to disclose any information about individual firms.

The questions ask you to *estimate* the percentages of your purchases and sales within and outside Washington state, in a few general categories. This information is used to update our economic impact report (called the "Input-Output Model"), which is used to guide policies affecting the state's business environment.

This survey is sponsored by the Washington State Office of Financial Management, Employment Security Department, Department of Transportation, Department of Community Trade and Economic Development, Department of Revenue, and the Department of Agriculture.

Your assistance in participating in this survey will help ensure that business and government in Washington continue to have the best information available for the critical decisions that affect our citizens. Please feel free to contact us at the numbers listed with any questions or comments about this survey. Thank you in advance for your help.

2 **How to Respond**

1. Return the survey in the enclosed postage-paid envelope,
2. Fax both sides to (360) 438-3215; or
3. Contact us at (800) 837-3074 to report by phone.

3 **Contact Person**

Name: _____

Title: _____

Phone: _____

4 **LMEA Contact Information**

Please feel free to contact us at the numbers listed below with any questions or comments about this survey. Thank you in advance for your help.

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Toll free: (800) 837-3074
 Direct: (360) 438-3214
 Fax: (360) 438-3215
 E-mail: rhaglund@esd.wa.gov

5 **Definitions**

- Retailer:** Deals primarily with sales of goods to households.
- Washington Business:** Any business located in Washington, whether or not it has locations outside the state.
- Wholesaler:** Deals primarily in goods for resale or to wholesale accounts.

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