

As of 9/3/2013

195 - Liquor Control Board

A003 Contract Liquor Store Operations

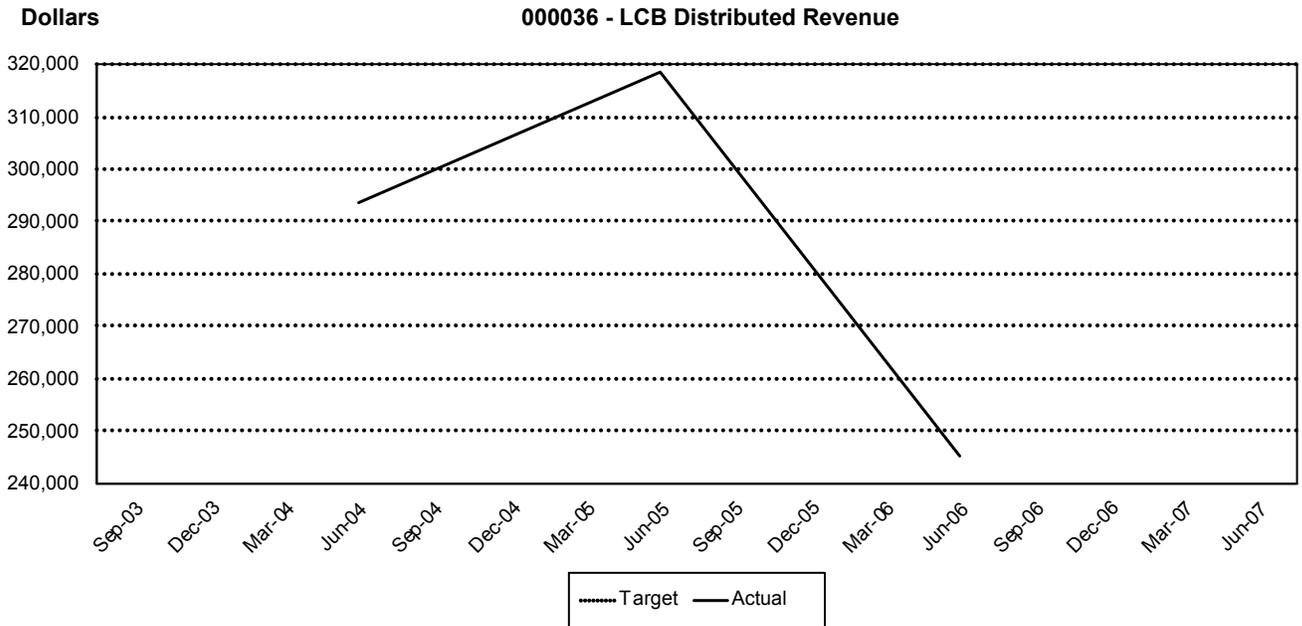
Statewide Result Area: Strengthen government's ability to achieve results efficiently and effectively

Statewide Strategy: Safeguard and manage public funds

Expected Results

Contract liquor stores serve community needs in rural areas. Annual sales from contract liquor stores contribute to the Liquor Control Board's net profit which is distributed back to the state and local communities.

000036 - Liquor Control Board revenues distributed to state and local governments.



A004 Enforcement of Liquor Control Laws

Statewide Result Area: Improve the safety of people and property

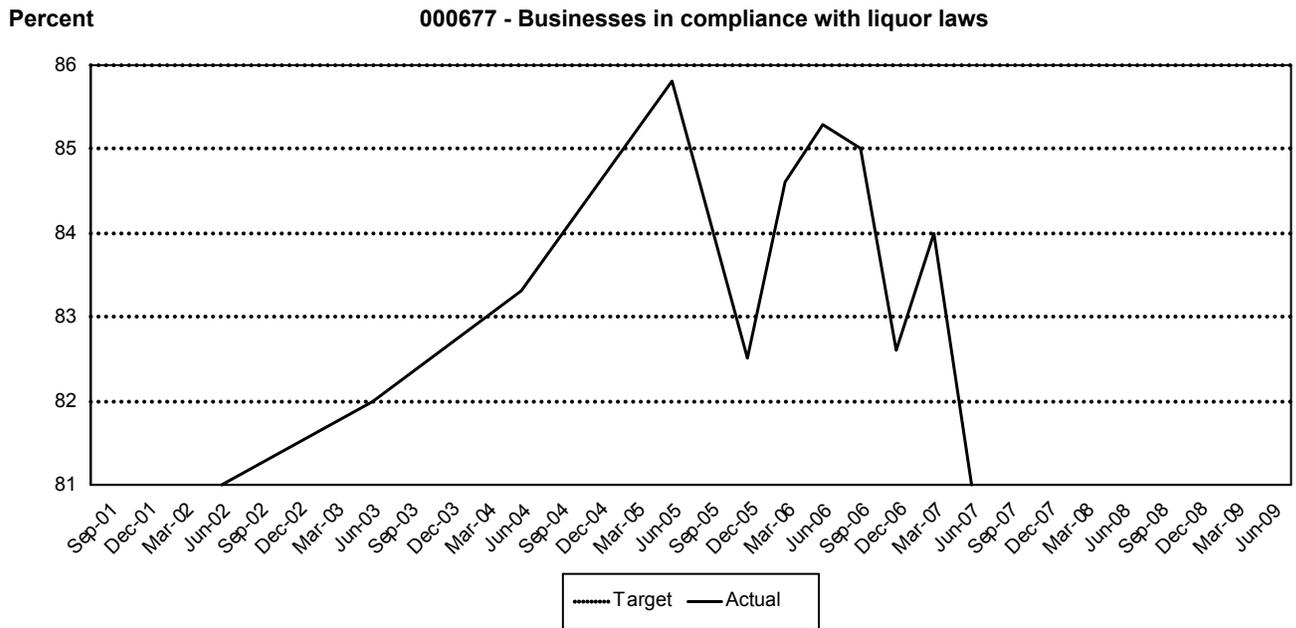
Statewide Strategy: Enforce the law

Expected Results

As of 9/3/2013

The Enforcement Division will provide saturation patrols for community events. The division will target special and large events such as Mardi Gras, Seafair, athletic events, and concerts. Liquor and Tobacco Officers will conduct liquor premise inspections each year, providing licensees with enabling techniques that increase compliance with state liquor laws. Emphasis on locations of strategic interest are based on calls of service from police departments and DUI history. Liquor and Tobacco Officers will conduct over 1,600 liquor compliance checks each year to ensure that licensees are not providing alcohol products to minors. They also will provide training to approximately 15,000 licensees/employees on responsible liquor sales methods and the consequences of selling alcohol products to minors.

000677 - Percentage of licensed businesses in compliance with underage drinking laws.*



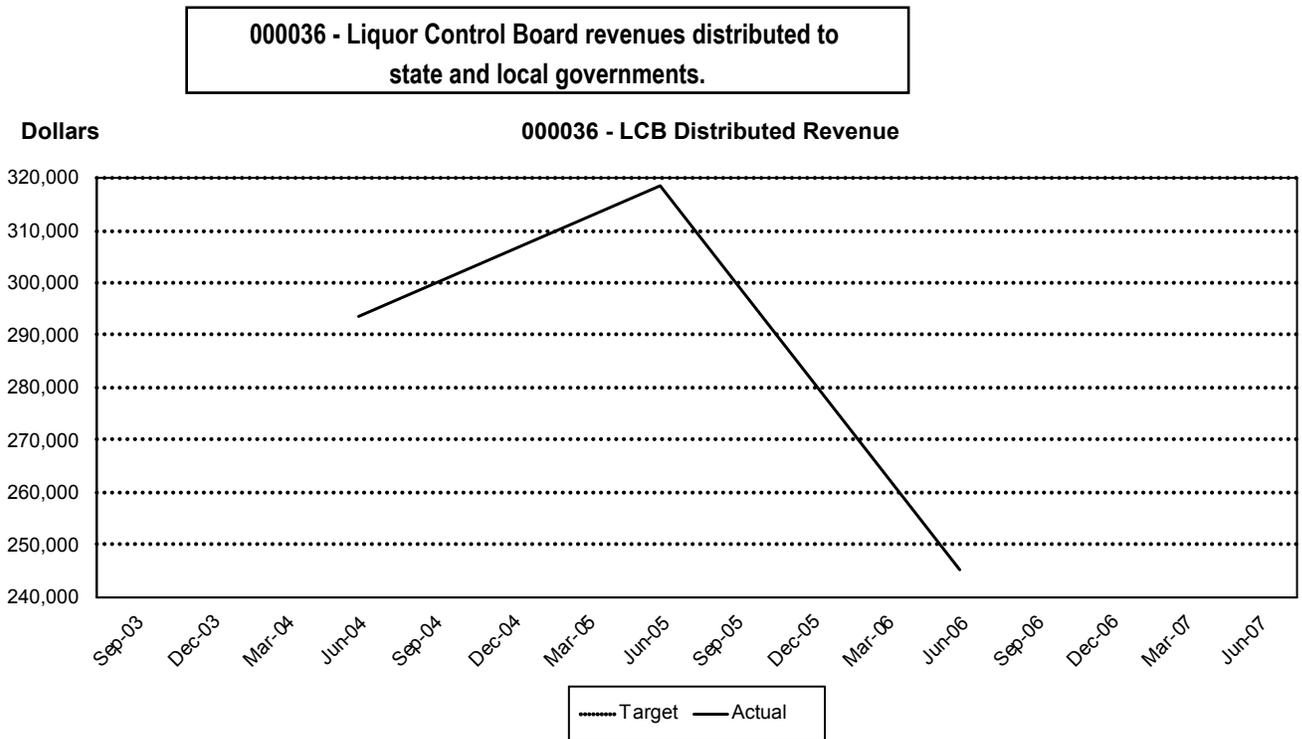
A007 Liquor Licensing and Permits

Statewide Result Area: Improve the economic vitality of businesses and individuals
Statewide Strategy: Regulate the economy to ensure fairness, security and efficiency

Expected Results

Licensing staff provide service to approximately 13,000 retail liquor licensees by maintaining official licensing information, providing technical assistance on liquor laws and regulations, and taking administrative action related to liquor violations or non-renewal requests from local government officials. The agency processes approximately 5,000 liquor license applications and alcohol permits per year. The number of annual applications varies based on the state of the economy.

As of 9/3/2013



A009 Liquor Warehouse Operations and Distribution

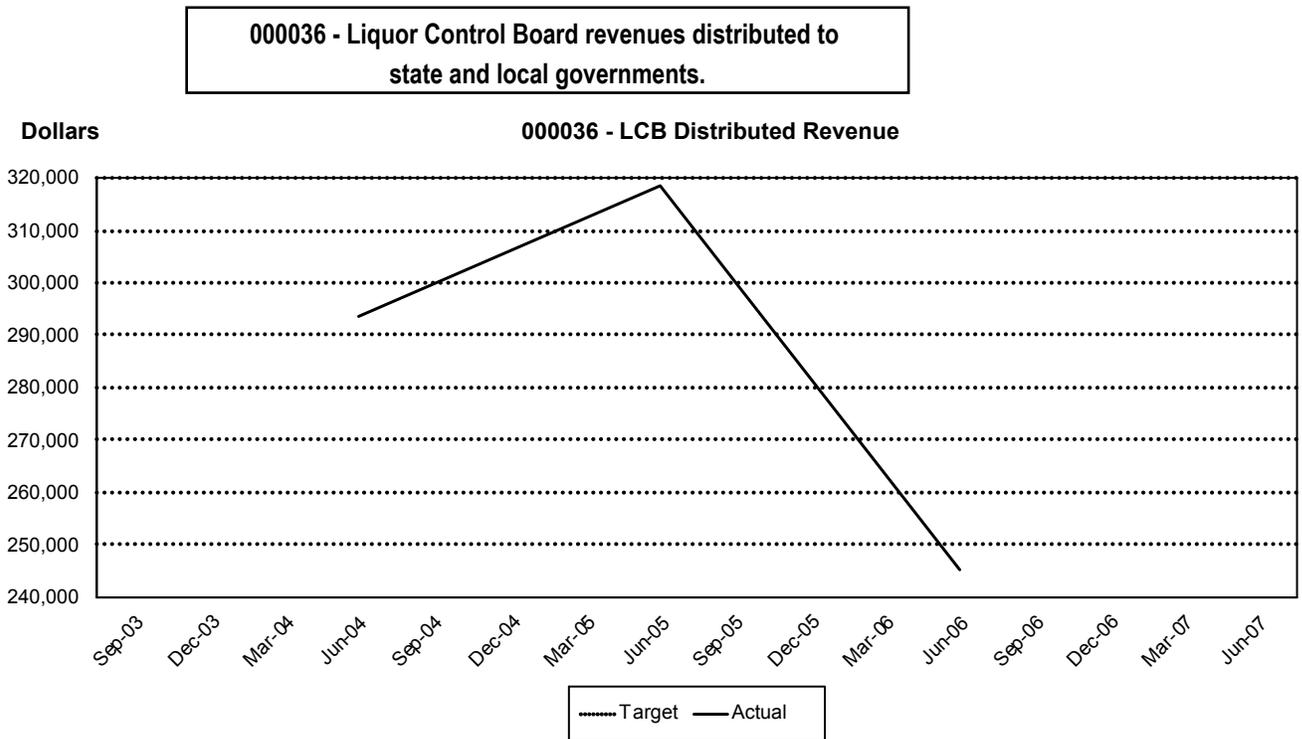
Statewide Result Area: Strengthen government’s ability to achieve results efficiently and effectively

Statewide Strategy: Safeguard and manage public funds

Expected Results

The distribution center will receive, process, and ship over 5 million cases annually to the network of state-owned stores, contract liquor stores, military bases, and tribal outlets. Daily shipments average 21,000 cases, with peak daily shipments reaching 30,000+ cases during November and December. Daily inventory levels of between 410,000 to 450,000 cases valued at cost of \$4 million are maintained. Special orders amounting to 25,000 cases a year are provided as a service to our customers without additional cost.

As of 9/3/2013



A012 State Liquor Store Operations

Statewide Result Area: Strengthen government's ability to achieve results efficiently and effectively

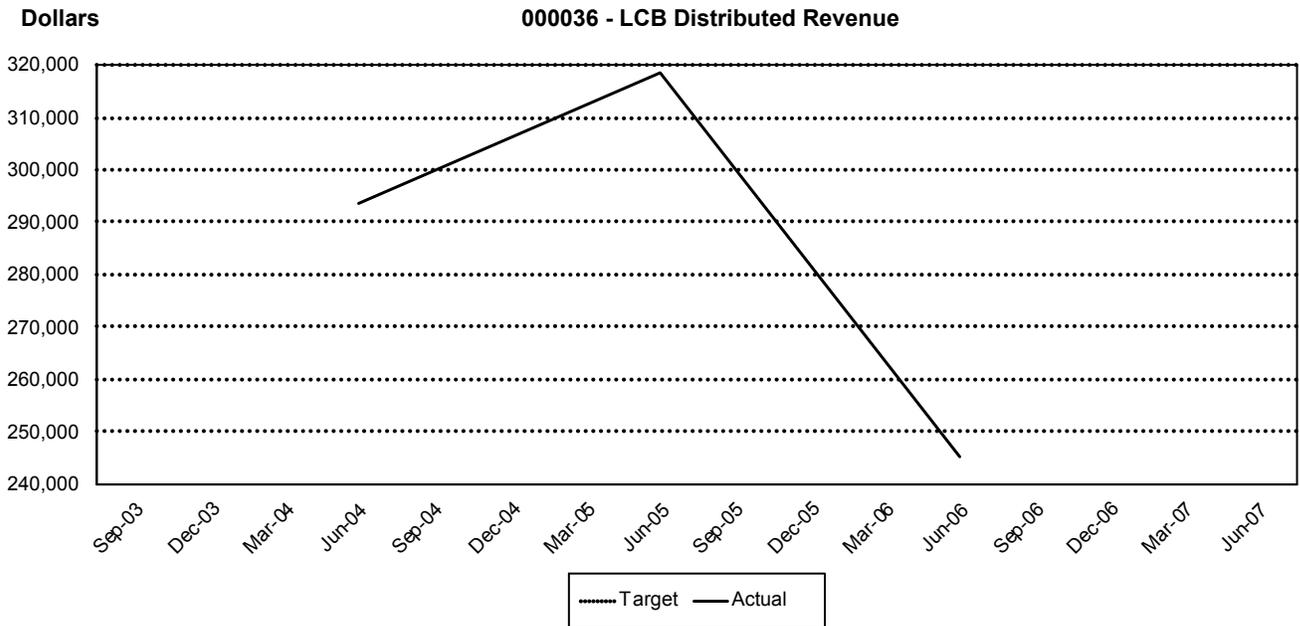
Statewide Strategy: Safeguard and manage public funds

Expected Results

State store sales are approximately \$682 million per year. Distributions returned to the state from Liquor Control Board activities are expected to realize approximately \$337 million per year. Current tax revenues produced are approximately \$185 million per year. Stores manage inventory valued at \$63 million. Over 47 million bottles of liquor and wine are sold annually through the state's 161 store. Additionally, five new stores are expected to open, bringing the total number of state stores to 166.

As of 9/3/2013

000036 - Liquor Control Board revenues distributed to state and local governments.



A014 Tobacco Tax Enforcement

Statewide Result Area: Strengthen government’s ability to achieve results efficiently and effectively

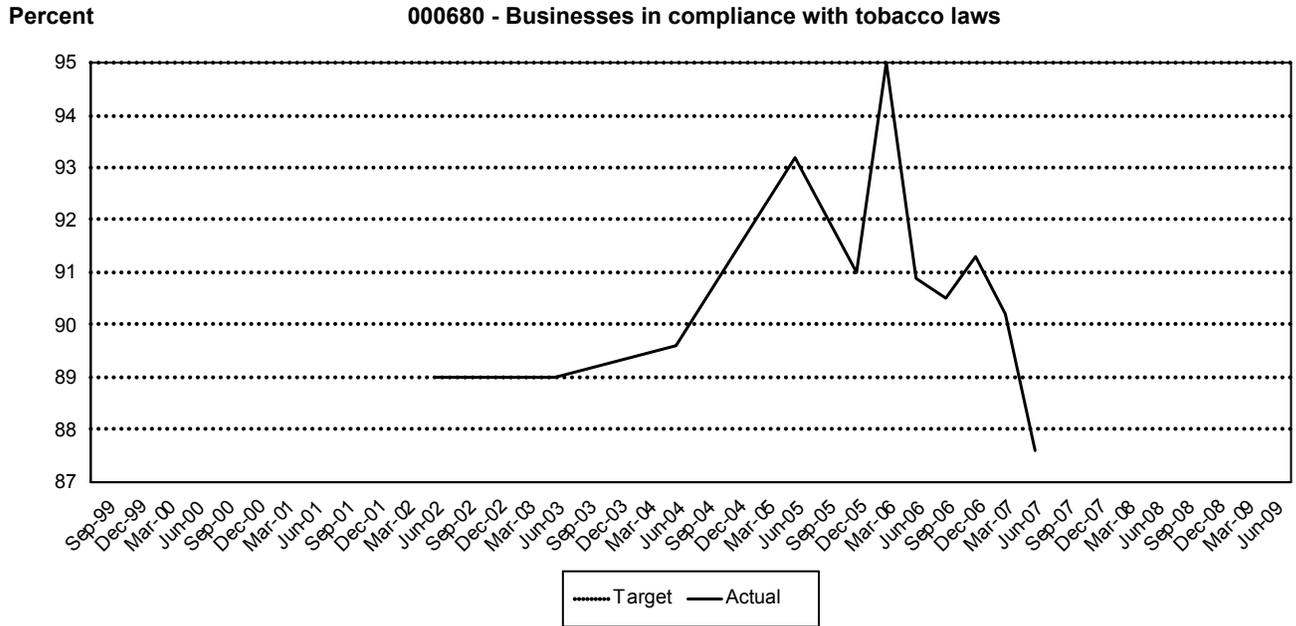
Statewide Strategy: Safeguard and manage public funds

Expected Results

Liquor and Tobacco Enforcement Officers conduct random, unannounced inspections of licensed wholesale and retail businesses in order to encourage voluntary compliance with the tobacco tax laws. While these inspections ensure compliance with the tax laws, they also detect and remove products which fail to carry the U.S. Surgeon General's warning, have not successfully complied with requirements of the Master Settlement Agreement, or are either themselves counterfeit or bear counterfeit state tax indicia. The officers educate new licensees and others on the tax requirements or restrictions on sales placed on cigarettes and other tobacco products, which results in the successful collection of taxes and reduced illegal sales. In addition, the officers investigate complaints of non-licensed businesses selling illegal product. Another major function is conducting investigations that result in interdictions of in-bound shipments of untaxed cigarettes. Many of these investigations escalate into complex organized crime cases which require the involvement of federal agencies since products are being moved across state lines or originate at locations beyond the agency's jurisdiction. Major criminal investigations are still underway involving several large trafficking operations.

As of 9/3/2013

000680 - Percentage of licensed businesses in compliance with laws prohibiting tobacco sales to persons under age 18.*



A015 Youth Access to Tobacco

Statewide Result Area: Improve the health of Washingtonians
Statewide Strategy: Improve healthy behaviors

Expected Results

Each biennium, Liquor and Tobacco Officers will conduct over 30,000 tobacco premise inspections that increase licensee compliance with state liquor and tobacco laws. These officers will annually conduct over 3,000 random tobacco compliance checks, which are effective in increasing licensee compliance on laws restricting youth access to tobacco products. Liquor and Tobacco Officers will provide internet based and personalized training to approximately 7,000 tobacco licensees/employees yearly to educate store clerks on how to check identification and alert them of the consequences of selling tobacco to persons under age 18. The Liquor Control Board also is responsible for regulating tobacco sampling. The officers conduct several unannounced random inspections at sampling events in the state to prevent tobacco access to persons under 18 years of age.

As of 9/3/2013

000680 - Percentage of licensed businesses in compliance with laws prohibiting tobacco sales to persons under age 18.*

