

As of 5/27/2009

## 377 - Spokane Intercollege R&T Institute

### A001 Incubator Activity

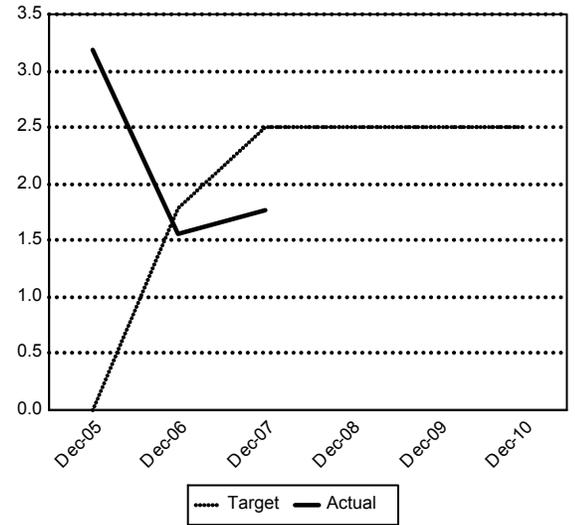
**Statewide Result Area:** Improve the economic vitality of businesses and individuals  
**Statewide Strategy:** Provide seed and growth capital and support entrepreneurs

**Expected Results**

The current duration, in years, of current clients staying at a Sirti incubator facility.				
Biennium	Period	Target	Actual	Variance
2007-09	6th Qtr	2.5		
	2nd Qtr	2.5	1.76	(0.74)
2005-07	6th Qtr	1.78	1.56	(0.22)
	2nd Qtr	0	3.18	3.18

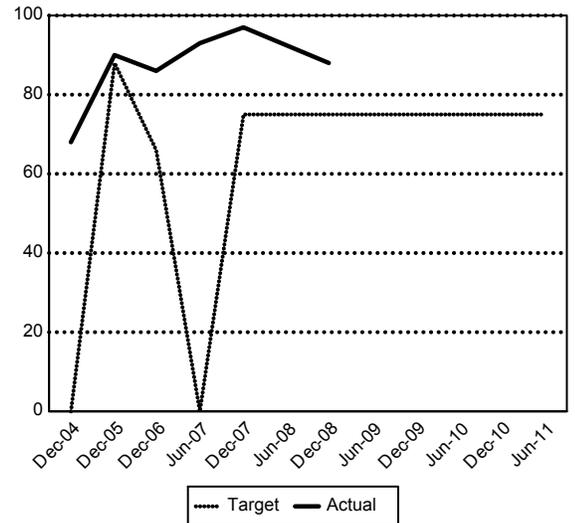
*Goals is < 3 years to insure established clients are graduating and new clients are being brought in.*

*Comment: We graduated 10 clients in 2007. We have 19 current tenants.*



The percentage of available incubator space leased at Sirti managed facilities.				
Biennium	Period	Target	Actual	Variance
2007-09	8th Qtr	75%		
	6th Qtr	75%	88%	13%
	4th Qtr	75%		
	2nd Qtr	75%	97%	22%
2005-07	8th Qtr	0%	93%	93%
	6th Qtr	66%	86%	20%
	2nd Qtr	88%	90%	2%
2003-05	6th Qtr	0%	68%	68%

*Sirti, through its foundation, added a new incubator building in 2006, bringing leasable incubator space to 40,000+ square feet.*



As of 5/27/2009

## A002 Commercializing Technology

**Statewide Result Area:** Improve the economic vitality of businesses and individuals  
**Statewide Strategy:** Provide seed and growth capital and support entrepreneurs

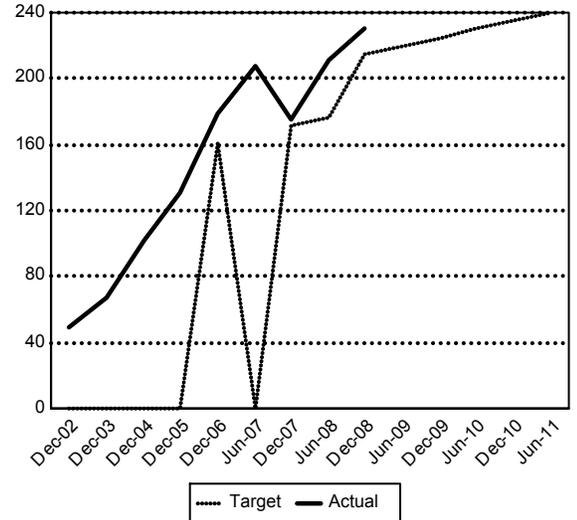
### Expected Results

The amount of external funding and financing won by current Sirti commercialization clients, current incubator tenants and Sirti alumni over the last 10 years.				
Biennium	Period	Target	Actual	Variance
2007-09	8th Qtr	\$220		
	6th Qtr	\$215	\$230	\$15
	4th Qtr	\$177	\$210.7	\$33.7
	2nd Qtr	\$172	\$174.7	\$2.7
2005-07	8th Qtr	\$0	\$207.1	\$207.1
	6th Qtr	\$160.5	\$178.7	\$18.2
	2nd Qtr	\$0	\$130.8	\$130.8
2003-05	6th Qtr	\$0	\$102.3	\$102.3
	2nd Qtr	\$0	\$67.1	\$67.1

*Numbers are in millions.*

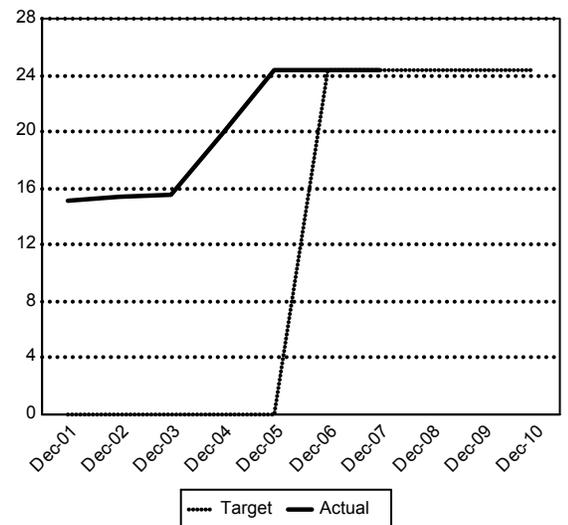
*Amended the metric in 2007 to cover the last 10 years rather than be a lifetime cumulative number.*

*Comment: Includes \$45 Million raised in 2008*



The cumulative amount of federal, local and private funding obtained by Sirti or the Sirti foundation to enable the expansion of economic development programs.				
Biennium	Period	Target	Actual	Variance
2007-09	6th Qtr	\$24.4		
	2nd Qtr	\$24.4	\$24.4	\$0
2005-07	6th Qtr	\$24.4	\$24.4	\$0
	2nd Qtr	\$0	\$24.4	\$24.4
2003-05	6th Qtr	\$0	\$19.9	\$19.9
	2nd Qtr	\$0	\$15.5	\$15.5

*Numbers are millions of dollars*

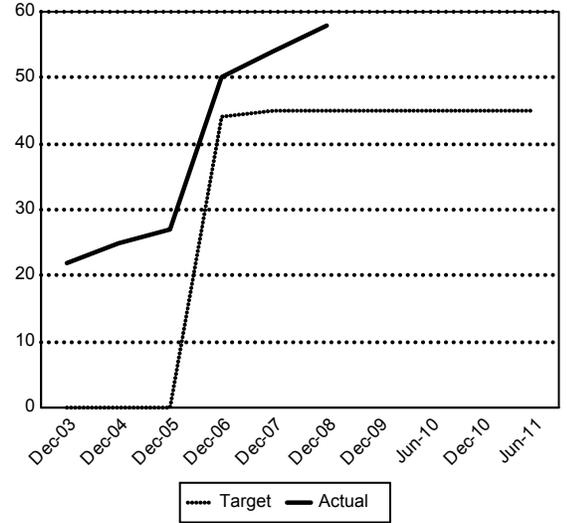


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The number of clients served each year by Sirti.				
Biennium	Period	Target	Actual	Variance
2007-09	6th Qtr	45	58	13
	2nd Qtr	45	54	9
2005-07	6th Qtr	44	50	6
	2nd Qtr	0	27	27
2003-05	6th Qtr	0	25	25
	2nd Qtr	0	22	22

*This metric covers Sirti clients who have received >20 hours of Sirti provided services within a calendar year.*

Comment: Clients receiving >20 hours of service in calendar 2008



**ZZZX Other Statewide Adjustments**

Statewide Result Area: **Improve the economic vitality of businesses and individuals**  
 Statewide Strategy: **Provide seed and growth capital and support entrepreneurs**